

Message Text

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61

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FM SECSTATE WASHDC

TO USLO PEKING

UNCLAS STATE 014114

E.O. 11652: N/A

TAGS: SCUL, CH

SUBJECT: CHINESE ARCHEOLOGICAL EXHIBITION - ROYALTIES

REF: A) PEKING 1150, B) PEKING 1785

1. NATIONAL GALLERY NOW IN PROCESS NEGOTIATING WITH PRC CURATORS ABOUT PERCENTAGE OF RECEIPTS FOR CHINESE CATALOGUE WHICH US SIDE WILL PROVIDE REIMBURSEMENT FOR EDITORIAL AND OTHER EXPENSES INCURRED BY CHINESE IN PREPARING MATERIAL. CHINESE ARE ASKING FOR EIGHT PERCENT, WHICH THEY CLAIM WAS FIGURE USED WITH OTHER COUNTRIES. GALLERY BELIEVES FIGURE TOO HIGH AND HAVE OFFERED FIVE PERCENT.

2. CHINESE NOW CLAIMING THAT EIGHT PERCENT FIGURE WAS AGREED UPON IN PEKING. AFTER SURVEYING NEGOTIATING RECORD WE FIND REFERENCE TO REIMBURSEMENT IN REF A AND B, BUT NEITHER IS SPECIFIC ON NUMBER. REQUEST USLO REVIEW NEGOTIATING RECORD AND INFORMDEPT WHETHER EIGHT PERCENT FIGURE WAS EVER AGREED UPON OR EVER MENTIONED. KISSINGER

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